

Coaching Fees

PO Box 100, Peterlee, SR8 9AS

Tel: +44 (0)191 543 8148

Fax: +44 (0)191 543 8052

Web: www.biznik.co.uk

Email: info@biznik.co.uk

Successful business coaching involves working together over months or years. Each client is seen as individual and their needs and preferred way of working are just as individual. Our aim is to drive value into your business – measured as additional profit that far exceeds our fees – and to help you achieve the goals that you set.

While we expect to work with you over months or years, the length of our engagement is entirely up to you. We work with you for as long as you receive benefits from working with us. We ask for no long term contracts and no large up-front payments.

The coaching packages below serve as a guide and can be tailored to fit individual needs.

Package	Description	Delivery method ¹	Follow-up support	Cost per month ^{2, 3}
Introductory assessment	An initial chat, in confidence and without obligation on either side.	Phone call of about 15 minutes.		FREE
Coaching plan	Regular coaching sessions that follow an agreed coaching plan	2 x 90 minute sessions per month	Phone calls and email support as required	£1,100
Day rate	One day of meeting(s) – duration will depend on travel time / distance	Venue and method of your choosing	Up to 2 hours of phone/email support	£1,700
Ad hoc	Individual coaching session up to 50 minutes			£325 / session
Start-ups ⁴	For small owner/manager type businesses within their first year of operation	Monthly meeting lasting 50 minutes	Reasonable phone and email support	£100

Notes:

1. Unless explicitly stated, coaching services can be delivered face to face (travel costs will apply); by telephone or video conference.
2. Fees are invoiced and payable monthly in advance. Payment by cheque, bank transfer or PayPal (credit card).
3. Travel and out of pocket expenses are charged in addition at cost
4. The Start-up rate is offered entirely at our discretion. It is aimed at supporting very young businesses run by inexperienced entrepreneurs. Business must be within the Durham/Tyneside/Cleveland area (so that travel time is reasonable). Young people starting up in business might consider approaching the Princes Trust who can provide a package of support, grants, soft loans and a business mentor (possibly **biznik's** own principal who works with the Trust in this role) to assist the foundation and growth of your business.